General Information

Contact Information

Nonprofit  Animal Haven
Address  89 Mill Rd
          North Haven, CT 06473 0460
Phone  (203) 239-2641
Web Site  Web Site
Facebook  Facebook
Email  ilovepets@theanimalhavenct.org

At A Glance

Year of Incorporation  1948
Organization's type of tax exempt status  Public Supported Charity
Organization received a competitive grant from the community foundation in the past five years  Yes
Mission & Areas Served

Statements

Mission
The Animal Haven, Inc.’s mission is to provide a temporary, safe, caring and humane refuge for homeless, adoptable cats and dogs and to subsequently place these animals in quality, adoptive, permanent homes. We advocate responsible pet ownership, follow a mandatory spay-neuter policy, prohibit euthanizing our animals except when euthanasia is in the best interest of a sick or dying animal, advised to be necessary by a licensed veterinarian and/or required by law, and work in our community to fight animal cruelty through education. The Animal Haven enlists and promotes public involvement in the humane treatment of animals and the promotion of justice and compassion for animals. Since 1948, The Animal Haven has celebrated the special relationship between people and their animal companions.

A Great Opportunity

Healthy, happy, and calm animals are more likely to be adopted. With this in mind, The Animal Haven has just completed a three-part renovation and expansion project that has made significant improvements to the shelter’s environment. The goal was to improve the lives of the animals and make them happier and healthier while they are at the shelter, by reducing their stress and containing the spread of diseases.

In the fall of 2017 and winter of 2018, we completed the first part of the renovation and expansion project by replacing the shelter’s HVAC system (funded in part by a 2015 grant of $35,000 from the Lillian and Henry A. Konopacke Fund at The Community Foundation for Greater New Haven), renovating the shelter to provide more room for daily operations (expanding the kitchen, laundry, sanitation and medical examination rooms, and creating a staff office), covering the walls with impermeable epoxy paint and the floors with impermeable porcelain tile and epoxy grout, and installing sound-absorbent tiles in the kennel area.

We have now completed the second part of our renovation and expansion project: building a 1500+ square foot Cat Wing. This expansion provides much-needed isolation rooms for cats with transmissible diseases, more community rooms for cats and kittens, and a meet-and-greet room where potential adopters can visit with the animals. This part of the project was funded in part by a generous grant of $69,227 by The Community Foundation for Greater New Haven from the Lillian and Henry A. Konopacke Fund, the Baxter Fund, and the Judith R. Corchard Fund. We also were able to raise over $42,000 for the expansion, which included a $15,000 challenge match by the shelter’s board.

We also completed the third part of the project: renovation of the interior and exterior housing areas for the dogs. We installed all new kennels with higher walls so that the dogs cannot see each other (which often creates stress and aggression between them) and enlarged most of the kennels to better accommodate bigger dogs so that they do not develop “kennel tail”[1] and their living quarters are more comfortable. These changes help reduce anxiety, fear, aggression, bad behaviors, and the stress that accompanies a dog’s life in a shelter environment. In 2017, we were fortunate to receive a grant of $58,853 from the Lillian and Henry A. Konopacke Fund at The Community Foundation for Greater New Haven to cover the cost of purchasing and installing the new kennels. The renovation also included the installation of a seamless epoxy floor over the pre-existing concrete floor to make the kennel area easier to keep clean and hygienic, and improved lighting to make it brighter and more cheerful for the animals, the staff, and the public.

We believe that these capital improvements to the shelter will have a ripple effect—healthier and less stressed animals will lead to quicker and more successful adoptions, which will increase the turnover rate of the animals at the shelter, and in the long-term, enable us to take in more surrendered, abandoned and neglected cats and dogs. The improvements benefit the community in several ways. For those who need to surrender a beloved pet to us because of hardship, bringing their animals to a bright, pleasant, comfortable, hygienic, state-of-the-art facility helps mitigate the stress and sadness of having to part with one’s pet. These same improvements will signal to community members interested in adoption that the animals are as healthy and happy as possible, and provide a pleasant environment, including a meet-and-greet room, in which potential adopters can comfortably spend time with the animals.

These capital improvements cost a substantial amount of money and will increase the shelter’s annual operating costs. In addition to the funds mentioned above, we used a significant amount from the shelter’s endowment for the renovation and expansion project. Now that the capital improvements have been completed, we intend to engage a fundraising consultant (with a generous three-year grant by The Community Foundation for Greater New Haven from the Lillian and Henry A. Konopacke Fund) to increase the shelter’s fundraising efforts and further develop its fundraising strategies. The goal is to enable us to rebuild savings and raise the necessary funds to cover the anticipated increased annual operating expenses.

[1] “Kennel tail” (also known as “happy tail”) happens when a nervous or stressed dog repeatedly wags its tail, knocking it against the hard kennel walls. This can make the tip of the tail split open and lead to infection and in some cases, requires amputation of a part of the tail.
Background
In 1948, a group of animal lovers in Greater New Haven, Connecticut formed The Animal Haven, Inc., a shelter that temporarily housed homeless cats and dogs until responsible, caring homes could be found for them. The shelter opened at 89 Mill Road in North Haven, CT in December of 1957. Since 1948, our core mission has remained the same: to take in cats and dogs who have been surrendered, abandoned, rescued, or are at risk of being euthanized. These animals receive a complete health check, necessary treatment, all vaccinations, and are spayed or neutered. When they are ready to be adopted, we carefully match them with adopters who will provide them with loving, safe, and permanent homes. We have two full-time and seven part-time employees who provide daily care for the animals, and over 50 volunteers who do fundraising, administrative, and other work to run the shelter. The Animal Haven is self-supporting and receives no money from town or government sources. Funding comes entirely from membership dues, private donations, surrender and adoption donations, grants, and many fundraising projects and events.

Impact
Our top five accomplishments in 2019: (1) The Animal Haven provided safe refuge to 325 animals (266 cats and 59 dogs) and placed 306 animals in new homes (252 cats and 54 dogs); (2) we spayed or neutered 186 animals; (3) every animal who entered the shelter was examined by a veterinarian, and many had significant and ongoing medical needs, which were provided for; (4) we added a 1500+ square foot expansion to the shelter, adding four cat community rooms, three isolation rooms for sick cats, a meet and greet room and an attic that provides much needed additional storage; and (5) we renovated the dog kennel area and installed new indoor and outdoor stainless steel kennels, enlarged most of the kennels to make them more comfortable for bigger dogs, and installed a seamless epoxy mortar floor and painted all the exposed brick walls with epoxy paint, making the kennel area easier to clean and keep hygienic. Our top three goals for 2020 are: (1) to increase the shelter’s fundraising efforts so that more funds are raised to cover the shelter’s operating expenses through events and campaigns; (2) to begin work with Sarah Shrewsbury of Vineyard Consulting to further develop the shelter’s fundraising strategies with the help of a three-year, $42,000 capacity building grant from the Lillian and Henry A. Konopacke Fund at The Community Foundation for Greater New Haven; (3) increase the number of cats and dogs that we are able to take in and adopt out into loving, permanent homes now that all of the capital improvements to the shelter have been completed.

Needs
To increase our fundraising efforts and further develop our fundraising strategies to enable us to replenish the funds from the shelter’s endowment that were used for the capital improvements discussed above and to cover the anticipated increase in the shelter’s annual operating costs resulting from those capital improvements. To obtain and install solar panels, if possible, to decrease the shelter’s utility costs.

CEO Statement
The Animal Haven plays an important and unique role in the community in the following ways: (1) We have served the community and homeless animals of the Greater New Haven area and beyond for over 70 years, since 1948. (2) We practice a no-kill philosophy, prohibiting euthanasia except in rare instances of medical necessity, and never impose a time limit on an animal’s stay at the shelter. (3) We adhere to an adoption policy that maximizes the success of placement into permanent homes. This includes reference checks, site visits as resources allow, and no same-day adoptions. The Animal Haven staff gets to know the personality of each animal, which helps us successfully match the dogs and cats with potential adopters. (4) We practice a mandatory spay and neuter policy to combat animal overpopulation. (5) A veterinarian comes to the shelter once a week and provides the medical services that each animal needs. (6) We operate with a small paid staff and a large volunteer force, all of whom have a deep love for animals and a sincere interest in their well-being. (7) Staff and some volunteers foster our youngest kittens at home, regularly bottle-feeding them until they are old enough to eat on their own. (8) We are located on a wooded, seven-acre parcel of land in North Haven, a lovely place for people to visit when they are considering adopting an animal, and for volunteers to walk the dogs.
Board Chair Statement

The Animal Haven has been successfully fulfilling its mission by saving and adopting out tens of thousands of animals over the last 70+ years. In 2019 alone, we took in 325 animals and adopted out 306 of them (our 2019 numbers were lower than our average annual numbers because we had to reduce our operations while capital improvements were made to the shelter). One of our goals has been to make changes to the shelter so that we have a state-of-the-art facility that better protects the health and well-being of the animals, and is a bright, open, and inviting place for potential adopters to visit. We are pleased to report that we reached this goal by (1) gut renovating the shelter in 2017 and 2018 and installing a new HVAC system, expanding the kitchen, laundry room, sanitation room, and medical examination room, and providing an office for the staff, (2) adding a 1500+ square foot expansion to the shelter in 2019 that includes four cat community rooms, three isolation rooms for sick cats, and a meet-and-greet room for the public, and (3) renovating the dog kennel area and installing new, bigger indoor and outdoor kennels, better lighting, and a seamless mortar epoxy floor. We also continue to have great success in employing a loyal and dedicated staff who give their all to the animals, and in attracting volunteers who contribute to almost every aspect of the shelter’s operations. The common denominator which draws staff and volunteers to us is a deep and abiding love for animals, compassion for them at their most vulnerable, a desire to make their lives better, and a wish to see community members experience the joy of animal companionship. As the full-time, volunteer President of The Animal Haven, I share that love for animals and feel joy and tremendous satisfaction in doing work which directly benefits other sentient beings who, through no fault of their own, are thrust into dire circumstances. Indeed, it is the most satisfying work I have ever done.

Challenges

Our main challenge is to replenish The Animal Haven’s endowment which we tapped for the capital improvements made to the shelter, and to raise the necessary funds to cover the shelter’s anticipated increased annual operating costs as a result of the renovations and 1500+ square foot expansion. Replenishing these savings is of the utmost importance to the financial security and future of the shelter. Now that the capital improvements are completed, the board will turn its attention to increasing the shelter’s fundraising efforts and further developing its fundraising strategies. We are able to do this with a generous three-year $42,000 grant awarded to the shelter in October 2019 by The Community Foundation for Greater New Haven from the Lillian and Henry A. Konopacke fund. We also launched The Animal Haven Legacy Society in August 2019 to invite and encourage people to consider leaving a bequest to The Animal Haven in their estate plans. We already have three Legacy Socie...

Service Categories

Primary Organization Category  Animal Related / Animal Protection & Welfare

Areas Served

Ansonia
Bethany
Branford
Cheshire
Derby
East Haven
Guilford
Hamden
Lower Naugatuck Valley
Madison
Milford
New Haven
North Branford
North Haven
Orange
The Animal Haven serves people from the Greater New Haven area and beyond by taking in surrendered, homeless and abandoned animals from these areas. We also serve the people from these geographic areas by adopting animals out to them.
Programs

Pet Entry Program

Description
The Animal Haven is a private, no-kill shelter where members of the community can surrender cats and dogs, or bring in abandoned animals they have found, knowing that they will be well cared for until a new, loving home can be found for them. People from the Greater New Haven area and beyond surrendered many of the 325 animals that entered the shelter in 2019. It is our policy to spay or neuter all animals if they have not been sterilized, and we do not euthanize animals except in rare instances of medical necessity.

Budget
$290,000.00

Category
Animal-Related, General/Other / Animal Protection & Welfare

Population Served
Adults / /

Program is linked to organization’s mission and strategy
Yes

Short Term Success
We measure the short-term success of our pet entry program by tallying the number of homeless, abandoned, or surrendered animals, some of which we are saving from euthanasia, that we take in each year. Despite being constrained by renovations during the entirety of 2019, The Animal Haven was still able to save 325 animals. We spayed or neutered all that were not already sterilized (total of 186) to prevent the overpopulation of unwanted animals in our area and beyond.

Long Term Success
The long-term goal of this program is to decrease as much as possible the number of homeless and euthanized animals in our area and beyond. We anticipate that the renovations to the shelter’s facilities will enable us to increase the number of animals that we take in because the animals will be less stressed and more comfortable and the spread of viruses and diseases will be better contained. This will enable us to adopt the animals out more quickly, freeing up space for the entry of more homeless and abandoned cats and dogs.

Program Success Monitored By
The Animal Haven monitors the success of this program by annually calculating the number of animals taken into the shelter, and the number we have spayed or neutered.

Examples of Program Success
Some of the animals we have taken in include: (1) Bandit, a disabled kitten with a missing paw; (2) Tyson, a nine-year-old Pit Bull mix, whose family was going to euthanize him; (3) Eeyore, a senior dog whose owner abandoned him at the shelter before we opened for the day; (4) Peppermint Paddy, a tiny kitten found outside on the street in the Westville section of New Haven, with no mother or siblings around; (5) Apricot, Tata Chip, Bajou, Ruby, and Milo, five of 80 cats found in a hoarding situation (we collaborated with other animal rescue organizations, and all 80 were rescued); and (6) Zeus and Hera, two Beagles who were living outside in filthy conditions, and being bred.
Adoption Program

Description
The Animal Haven’s first priority after taking in animals is to match those cats and dogs with appropriate adoptive individuals and families. The Animal Haven staff and volunteers spend time with each animal in order to understand his or her personality and needs so that the staff can recommend the dog or cat that would be the best fit for any particular person or family. This practice has helped The Animal Haven earn a reputation of honesty and integrity over the past 70 years because potential adopters know they can count on us to provide them with a complete picture of the animal’s behavior and personality as observed in the shelter. For example, if we know that a dog is not friendly to other dogs, we let the adopting person or family know this, so they can assess whether or not this trait will work in their particular situation. We also make careful assessments of the potential adopters, to insure that they will adhere to our policies regarding responsible pet ownership. With these careful vetting processes, we hope the animals and people will be “friends for life.”

Budget
$240,000.00

Category
Animal-Related, General/Other / Animal Protection & Welfare

Population Served
Adults / /

Program is linked to organization’s mission and strategy
Yes

Short Term Success
We measure the short-term success of our pet adoption program by tallying the number of animals we are able to successfully place in permanent, loving homes. Despite being constrained by renovations in the entirety of 2019, The Animal Haven was able to adopt out 252 cats and 54 dogs, for a total of 306 animals.

Long Term Success
The long-term goal of this program is to find permanent, loving homes for all of the animals which we take in. Some animals are more difficult to adopt out than others, and require more socialization or a longer time under medical supervision before they are healthy enough to go home with a family or individual. Our long-term success can be measured by the number of successful adoptions we are able to achieve throughout the years.

Program Success Monitored By
The Animal Haven monitors the success of our adoption program by annually calculating the number of animals successfully adopted out to permanent homes.

Examples of Program Success
Some of the animals we adopted out include: (1) Fallon, a 13.5 pound cat that his adopter reports "keeps us laughing every day;" (2) Frankie, a blind cat which gets around his house easily, and is a "delight" to his adopters; (3) Jovita, a cat who "chirps like a little bird" and follows her adopter around from room to room; and (4) Chewie, a dog whose adopters feel "so lucky to have her."

Program Comments

CEO Comments
The Animal Haven believes that its overall long-term success is dependent on the renovations and expansion of the shelter that were recently completed. The biggest challenge facing The Animal Haven now is to replenish its
endowment and to raise the necessary funds to cover its increased operating costs as a result of the renovations and shelter expansion.
Leadership & Staff

CEO/Executive Director
Linda M. Marino

Term Start
July 2016

Email
linda@theanimalhavenct.org

Experience
Linda Marino began volunteering at The Animal Haven, Inc. in the Summer of 2013 and became a member of the Board in early 2014. Since she began volunteering at the shelter, Linda has gotten involved in many aspects of the shelter's functioning and has spearheaded many of the projects designed to further the shelter's goals and accomplish its mission. Linda is a retired lawyer. She has a B.A. from SUNY Binghamton and obtained her law degree from NYU School of Law.

Staff

Number of Full Time Staff 2
Number of Part Time Staff 7
Number of Volunteers 50
Number of Contract Staff 0
Staff Retention Rate 100%

Staff Demographics - Ethnicity

African American/Black 0
Asian American/Pacific Islander 0
Caucasian 9
Hispanic/Latino 0
Native American/American Indian 0
Other 0

Staff Demographics - Gender

Male 0
Female 9
Unspecified 0

Plans & Policies

Organization has a Fundraising Plan? Under Development
Organization has a Strategic Plan? Yes
Years Strategic Plan Considers 5
Date Strategic Plan Adopted Feb 2017
Management Succession Plan? No
Organization Policy and Procedures Yes
Nondiscrimination Policy Under Development
Whistleblower Policy No
Document Destruction Policy No

Former CEOs and Terms

<table>
<thead>
<tr>
<th>Name</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christina Gagne</td>
<td>Dec 2013 - July 2016</td>
</tr>
<tr>
<td>Lizbeth Gallagher</td>
<td>Jan 2005 - Dec 2013</td>
</tr>
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Senior Staff

Michelle DeRosa

Title
Shelter Manager

Experience/Biography
Michelle DeRosa began working at The Animal Haven more than eight years ago. She started as a Kennel Assistant and then within a few years became the Animal Care Coordinator. She took on the added responsibilities of managing the shelter approximately three years ago. Michelle is dedicated to the mission and goals of The Animal Haven and works tirelessly to accomplish those goals. She supervises the shelter's staff, oversees all adoptions, and cares for all of the shelter's animals with tremendous compassion.

Formal Evaluations

CEO Formal Evaluation No
CEO/Executive Formal Evaluation Frequency N/A
Senior Management Formal Evaluation Yes
Senior Management Formal Evaluation Frequency Annually
Non Management Formal Evaluation Yes
Non Management Formal Evaluation Frequency Annually

Collaborations

The Animal Haven rescues adoptable cats and dogs from euthanasia by collaborating with municipal shelters and local animal rescue organizations. Every day, municipal shelters euthanize adoptable cats and dogs due to lack of space. Local animal rescue groups often shelter animals in private homes, and space often limits the number of animals that they can house. The Animal Haven takes in animals from local and out-of-state shelters and rescue groups that are filled to capacity. To accomplish this task, it has joined forces with numerous shelters and animal rescue groups throughout Connecticut. The Animal Haven also is a New Hope Partner with the Animal Care Centers of NYC and works with the New Hope staff to take in adoptable cats and dogs from New York City when The Animal Haven is able to do so.

Awards
## Award/Recognition

<table>
<thead>
<tr>
<th>Award/Recognition</th>
<th>Organization</th>
<th>Year</th>
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</thead>
<tbody>
<tr>
<td>Choice Awards Winner for Service Organization</td>
<td>Hamden Regional Chamber of Commerce</td>
<td>2016</td>
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</table>

## Comments

**CEO Comments**

Linda Marino, the President and Chairman of the Board of The Animal Haven, also serves as the CEO/Executive Director of The Animal Haven. She serves in these positions, on a volunteer basis.
Board & Governance

Board Chair
Linda M. Marino

Company Affiliation
The Animal Haven

Term
Feb 2020 to Feb 2021

Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
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</thead>
<tbody>
<tr>
<td>Mark Bailey</td>
<td>Professional Musician and Professor of Music</td>
</tr>
<tr>
<td>Maria Carofano</td>
<td>Pharmaceutical Data Services</td>
</tr>
<tr>
<td>Arnie Cary</td>
<td>retired veterinarian</td>
</tr>
<tr>
<td>Mary Lee Gaffney</td>
<td>retired business executive</td>
</tr>
<tr>
<td>Janice Giordano</td>
<td>United Aluminum Corp.</td>
</tr>
<tr>
<td>Genna Goldner</td>
<td>Stanley Black &amp; Decker, Global Privacy Manager</td>
</tr>
<tr>
<td>Elaine Keith</td>
<td>retired program assistant</td>
</tr>
<tr>
<td>Jeffrey O'Donnell</td>
<td>retired CPA</td>
</tr>
<tr>
<td>Stacey Pitcher</td>
<td>attorney at Obermayer Rebmann Maxwell &amp; Hippel LLP</td>
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Board Demographics - Ethnicity

<table>
<thead>
<tr>
<th>Ethnicity</th>
<th>Count</th>
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<tbody>
<tr>
<td>African American/Black</td>
<td>0</td>
</tr>
<tr>
<td>Asian American/Pacific Islander</td>
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<tr>
<td>Caucasian</td>
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<td>Hispanic/Latino</td>
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<tr>
<td>Native American/American Indian</td>
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<td>Other</td>
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Board Demographics - Gender

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<th>Gender</th>
<th>Count</th>
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<tbody>
<tr>
<td>Male</td>
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<tr>
<td>Female</td>
<td>7</td>
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Governance

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<th>Governance</th>
<th>Count</th>
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<td>Board Term Lengths</td>
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<tr>
<td>Board Term Limits</td>
<td>50</td>
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<tr>
<td>Board Meeting Attendance %</td>
<td>95%</td>
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<td>Number of Full Board Meetings Annually</td>
<td>12</td>
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<tr>
<td>Written Board Selection Criteria</td>
<td>Yes</td>
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**Written Conflict of Interest Policy**

Yes

**Percentage Making Monetary Contributions**

100%

**Percentage Making In-Kind Contributions**

100%

**Constituency Includes Client Representation**

Yes

**Standing Committees**

- Special Events (Golf Tournament, Walk / Run, Silent Auction, Dinner / Gala)
- Development / Fund Development / Fund Raising / Grant Writing / Major Gifts
- Building
- Communications / Promotion / Publicity / Public Relations
- Finance

**CEO Comments**

The Animal Haven is a no-kill shelter and animal rescue organization that has served the Greater New Haven community since 1948. The community, in turn, has served The Animal Haven by providing us with financial support, a committed, hard-working staff, and a steady stream of dedicated, animal-loving volunteers.
Financials

Fiscal Year Start
Jan 01 2020

Fiscal Year End
Dec 31 2020

Projected Revenue
$371,550.00

Projected Expenses
$532,872.00

Endowment Value
$2,486,774.00

Spending Policy
Income plus capital appreciation

Detailed Financials

Prior Three Years Total Revenue and Expense Totals Chart

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Total Revenue</td>
<td>$428,184</td>
<td>$477,045</td>
<td>$571,148</td>
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<tr>
<td>Total Expenses</td>
<td>$465,329</td>
<td>$383,970</td>
<td>$408,683</td>
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Prior Three Years Assets and Liabilities Chart

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Total Assets</td>
<td>$3,799,884</td>
<td>$3,631,398</td>
<td>$3,512,453</td>
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<tr>
<td>Current Assets</td>
<td>$190,087</td>
<td>$152,653</td>
<td>$63,902</td>
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<tr>
<td>Long-Term Liabilities</td>
<td>$0</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$0</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>$3,799,884</td>
<td>$3,630,945</td>
<td>$3,512,453</td>
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Prior Three Years Top Three Funding Sources

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<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
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</thead>
<tbody>
<tr>
<td>Top Funding Source &amp; Dollar Amount</td>
<td>The Community Foundation for Greater New Haven $65,853</td>
<td>The Community Foundation for Greater New Haven $9,500</td>
<td>The Community Foundation for Greater New Haven $41,171</td>
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<tr>
<td>Second Highest Funding Source &amp; Dollar Amount</td>
<td>--</td>
<td>--</td>
<td>MuttNation Foundation $3,000</td>
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<tr>
<td>Third Highest Funding Source &amp; Dollar Amount</td>
<td>--</td>
<td>--</td>
<td>United Bank Foundation $1,250</td>
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Solvency

Short Term Solvency

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Ratio: Current Assets/Current Liabilities</td>
<td>--</td>
<td>--</td>
<td>--</td>
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</table>

Long Term Solvency

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Long-Term Liabilities/Total Assets</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
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</table>
Capital Campaign

Currently in a Capital Campaign?
No

Capital Campaign Anticipated in Next 5 Years?
No

Comments

CEO Comments
The Animal Haven's 2020 income projection is $371,550 and its operating expense projection (excluding depreciation) is $532,872. The budgeted operating loss for the year is $161,322. The Animal Haven intends to cover approximately 41% of the loss with the interest and dividends from its investment account. The balance will be covered by withdrawals from the investment account principal, potential grants, and possible bequests obtained from individual donors. (In March 2020, we are going to begin to work with Sarah Shrewsbury of Vineyard Consulting Group to assess the shelter's fundraising operation and increase its fundraising efforts, abilities and strategies.)

Foundation Staff Comments
This profile, including the financial summaries prepared and submitted by the organization based on its own independent and/or internal audit processes and regulatory submissions, has been read by the Foundation. Financial information is inputted by Foundation staff directly from the organization’s IRS Form 990, audited financial statements or other financial documents approved by the nonprofit’s board. The Foundation has not audited the organization’s financial statements or tax filings, and makes no representations or warranties thereon. The Community Foundation is continuing to receive information submitted by the organization and may periodically update the organization’s profile to reflect the most current financial and other information available. The organization has completed the fields required by The Community Foundation and updated their profile in the last year. To see if the organization has received a competitive grant from The Community Foundation in the last five years, please go to the General Information Tab of the profile.