Downtown Evening Soup Kitchen

General Information

Contact Information

- Nonprofit: Downtown Evening Soup Kitchen
- Address: PO Box 1478
  New Haven, CT 06506 1478
- Phone: (203) 624-6426
- Web Site: Web Site
- Facebook: Facebook
- Twitter: Twitter
- Email: info@deskct.org

At A Glance

- Year of Incorporation: 1989
- Organization's type of tax exempt status: Public Supported Charity
- Organization received a competitive grant from the community foundation in the past five years: Yes
Mission & Areas Served

Statements

Mission
To serve people experiencing homelessness or living in poverty by providing food assistance and services that promote health, community, and equity.

Background
For 30 years, the Downtown Evening Soup Kitchen (DESK) has served people who are experiencing homelessness or living in poverty in New Haven. DESK began its history by serving dinners three nights per week, rotating among the downtown churches of New Haven. Today, we are open five nights per week all year round and partner with Yale Hunger Heroes who provide dinner on Friday and Saturday nights during the academic year. The story of DESK is the story of urban poverty over the last thirty years. In the 1980s, there emerged an epidemic of homelessness that hadn’t been seen on the streets of New Haven since the Great Depression. Along with a few other local social service nonprofits, DESK was born out of an overwhelming need, on the one hand, and a passion for service, on the other. As with some of our sister agencies, the early days of DESK were driven by the faith-based community, including the three churches on the New Haven Green (Trinity, Center, and United), Young Israel House and the Slifka Center at Yale, First & Summerfield, and St. Paul & St. James Episcopal Church, to name just a few. These community groups opened their doors and opened their hearts, renewing a sense of a hope and public service in our city. Over the years, DESK became a little more formal, hiring a fulltime Chef and Executive Director, and finding a permanent home at the Center Church Parish House (on Temple St., behind the New Haven Free Public Library). Today, we operate a professionally-managed commercial kitchen that serves over 150 people nightly at the height of the summer. But our grassroots background continues to drive our work. With a three-person staff, we still rely upon volunteers to stock shelves, prep dinner, bag-up lunches, clean the dining room, and serve dinner. Our weekly pantry is almost entirely staffed by volunteers. Our volunteer groups are no longer limited to faith-based congregations, but include social and civic organizations, local businesses and public sector offices, and schools. DESK is incredibly fortunate to benefit from the passion and dedication of those volunteers who serve our clients regularly and warmly. Today, DESK continues to serve nightly meals, provide bagged-lunches, and operate a weekly pantry where we offer not only groceries, but toiletries and pet supplies, as well. In addition, DESK expanded its services last summer by participating in the interagency Summer Kids’ Pantry program. As we look toward the future, we are considering new ways to help our clients through enhanced and expanded services that recognize the changing needs of those we serve in an economy and city in flux.

Impact
Downtown Evening Soup Kitchen (DESK) serves over 4,000 people each year through our Evening Meals program, our weekly Food Pantry program, our Senior Lunch program, and our Neighborhood Pantries. Across the agency, we provide nearly 100,000 meals annually with the help of more than 2,500 volunteers from dozens of schools, social and civic groups, religious organizations, and businesses. In addition to providing food assistance, we strive to make our dining room a forum where people in need can get access to other services, like health care referrals, housing assistance, public benefits, and job training -- all toward the goal of improving well-being and changing lives. At DESK, we envision a world in which our guests come to us not because they HAVE to, but because they WANT to. In the past year, we enhanced each of our programs by focusing on (1) client-choice, (2) performance measurement, and (3) staff professionalization. We have also worked to increase available support services through our programs, resulting in new and enhanced partnerships with Project Access, Columbus House, Liberty Community Services, Southern Connecticut State University’s School of Social Work, and Cornell Scott-Hill Health Center. In the coming year, our focus will be improving upon our ability to "meet people where they are" in all ways possible. In some cases, this will entail serving meals and providing groceries off-site and closer to where people in need live, work, and learn. In other cases, this will mean providing food options that emphasize health and nutrition while also remaining sensitive to cultural traditions and comfort levels.
Needs
In the current fiscal year, DESK will continue to enhance operations across all programmatic and administrative areas. Specifically, DESK's needs are as follows: Program & Services: Continue to work with partner agencies to provide consistent outreach to support services onsite. Staff: Continue to provide professional development opportunities to current staff, while hiring additional staff to help organize volunteer corps. Facilities: Work more closely with landlords to carry out renovations to dining room and stock rooms.

CEOs Statement
It's an exciting time to be part of DESK. In recent years, we've moved in a more dynamic direction than ever before in our thirty-two year history. With new staff, new volunteers, new Board members, new programs, and new ideas, everything we do today is imbued with a determination to meet the changing needs of the people we serve. Over the last few years, we've expanded into new program areas. On the one hand, we're conducting more off-site work in New Haven's outlying neighborhoods -- literally meeting people where they are. Our Neighborhood Pantries have brought groceries to households in Fair Haven in order to help fill in the summer gap. And as a partnership with New Haven's Department of Elderly Services, we've worked to meet the needs of low-income seniors by serving lunch weekly at the East Shore Senior Center. On the other hand though, we've improved and sharpened our flagship programs by offering onsite support services, like healthcare and patient navigation, shelter outreach, housing assistance, and vital connections to mainstream services. In social services, no organization should be operating in a silo -- and no one does it alone. So to accomplish this in such a short-period, we've forged strategic partnerships with Cornell Scott-Hill Health Center, Columbus House, Liberty Community Services, Project Access, CARE, Southern Connecticut State University, and several others. Ongoing resources provided by consistent faces helps to ensure that services are not sporadic, but ongoing and effective. Volunteers have always served as the cornerstone of DESK's ability to serve those in need. In the early years, we relied on a relatively small group of dedicated individuals, but over time that expanded to groups, organized mostly around religious congregations, social/civic groups, and businesses. In the last few years though, we've made efforts to expand our volunteer corps even further through a variety of outreach strategies. We've also developed an internship program to provide an engaging experience for advanced students and burgeoning professionals in the field. While volunteers will -- and should -- always be critical to the fulfillment of DESK's mission, our professional staff provides the foundation and structure. In the past few years, we've expanded our staff, bringing on a full-time Program Manager in early 2019. Staff have also received professional training in cultural humility and cognition, mental health first aid, outreach and diversion, de-escalation techniques, and a variety of other skills necessary for serving a high-need population. While some of the trainings and skills may sound jargony, there is a consistent theme that speaks to our core beliefs: compassion. Today we honor our founding values of respect, dignity, community, empathy, and empowerment, while refining and articulating our methods to provide the most effective and appropriate services we can to those who are most in need in New Haven. It's ins...
Board Chair Statement
I first became involved with Downtown Evening Soup Kitchen when the then-current president, a friend of mine, asked me if I was interested in being more involved in the community. As someone who is not originally from New Haven, I have to admit that I responded “yes” partly for selfish reasons. The fact was, I did want to be more involved in the community, but mostly so that I could find my own sense of self-worth by contributing to those around me. What I did not know at the time, was that DESK would teach me about dignity - not through the ways that it would allow me to help those in need, but through the bravery that they would show me. DESK fosters dignity, not just among those guests who we serve every night, but among those who serve. At DESK, it is not simply about providing a nightly hot meal, or about supporting those struggling with food insecurity and poverty. Those goals are central to the mission of DESK, but we also aim to provide our guests with a sense of security and belonging. DESK accomplishes this goal through selfless community and service, and the giving nature of our volunteers. One of the most humbling lessons DESK has taught me, and my fellow Board Members, is about the kindness that is inherent in each person. It manifests in the smile of a person in need, who somehow finds a way to give up his chair to someone who is even less secure in life. It manifests in the conversations that our guests have over their meals, throughout which can be heard the sounds of laughter. It manifests in the simple “thank you,” and “you’re welcome” that is exchanged on a nightly basis between the guests at DESK and those who serve them. We are lucky at DESK. We have a diverse Board of Directors with different ethnic and professional backgrounds ranging from finance, the law, teaching, and simple community service. And we have a veritable army of volunteers. Our funding support is equally diverse and extensive, ranging from small donors and local businesses to private foundations and government funding. But as public funding becomes increasingly uncertain, we are always looking for new supporters to fill in the gaps and help us provide the best possible service.

Service Categories

Primary Organization Category
Human Services / Emergency Assistance (Food, Clothing, Cash)

Secondary Organization Category
Food, Agriculture & Nutrition / Soup Kitchens

Areas Served

Ansonia
Bethany
Branford
Cheshire
Derby
East Haven
Guilford
Hamden
Milford
New Haven
North Branford
North Haven
Orange
Oxford
Seymour
Shelton
Shoreline
Wallingford
West Haven
Woodbridge

DESK is located in Downtown New Haven but serves people from all over the city and surrounding suburbs. Our centralized location allows for relatively easy public transportation options for Guests coming from all over the New Haven metro area.
## Programs

### Evening Meals

<table>
<thead>
<tr>
<th>Description</th>
<th>DESK serves dinner at 5:30 pm on Monday through Thursday and 4:30 on Sunday at 311 Temple St. On Friday and Saturday nights from September to May, DESK partners with the Yale Hunger Heroes who serve dinner next door at the United Church Parish House. The program includes the provision of bagged-lunches distributed at the end of each evening's dinner, as well as occasional clothing items that are made available to guests.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Budget</td>
<td>$0.00</td>
</tr>
<tr>
<td>Category</td>
<td>Food, Agriculture &amp; Nutrition, General/Other / Meal Distribution</td>
</tr>
<tr>
<td>Population Served</td>
<td>Homeless / Poor, Economically Disadvantaged, Indigent / General/Unspecified</td>
</tr>
<tr>
<td>Program is linked to organization's mission and strategy</td>
<td>Yes</td>
</tr>
<tr>
<td>Short Term Success</td>
<td>DESK's program short term success is in it's ability to increase it's supply with demand. DESK offers free daily food to the food insecure of greater New Haven through a variety of food programs. These programs have grown as the need has grown. New programs have been implemented as the need increases with the target population. DESK rescues food from various sources this alone is a great short term success. This recued food provides an almost endless variety &amp; amount for DESK to provide to it's guests on a daily basis. This rescued food not only provides variety and good nutritional benefits but gives the DESK guests a slice of normal in their crazy worlds. Having a variety of food gives guests a sense of power through choice and they feel special in being able to select favorite foods.</td>
</tr>
<tr>
<td>Long Term Success</td>
<td>The ultimate change or long term success that results from these food programs is that the food insecure of greater New Haven can receive basic food in a consistent, safe and nutritious manner. DESK has taken great care to capacity build in operations throughout the last few years. DESK has renovated the food pantry providing commercial refrigerators, freezers and stainless steal shelving that has directly helped to provide for the increase of food needed, it has increased the variety of food and delivery times. In addition, DESK has invested in staffs that are Chefs and have experience preparing foods for large numbers. These Chefs have also brought more variety &amp; nutrition to all DESK's meals. In addition, DESK has partnered with many community partners that have been crucial in a variety of DESK operational &amp; funding needs. Sustainability has also been a long term success for DESK. DESK has been recycling all recyclables since 2008. Operations also went from stryo foam plates &amp; cups to reusable trays &amp; cups that are washed daily. This certainly has been a long term success. But by far the greatest long term success for DESK is it's 25 year record of consistency of service and ability to use it's resources to inrease services as needed.</td>
</tr>
</tbody>
</table>
Program Success Monitored By

DESK documents and monitors its programs with the following measures:
# of daily evening meals, # of daily bag lunches, # of people served, demographics of people served, % increase of daily evening meals served, % increase daily bag lunches, volunteer/community service participation, increase & diversity of funding sources, donor data: # and type of donor #/% of new donors, % of donors that increase donations over time.

Examples of Program Success

DESK Food Programs 2003 2004 2005 2006 2007 2008 2009 #
Evening meals served 23,142 30,218 44,406 49,671 78,016 100,660 101,963
Pantry food bags 2,324 4,405 5,787 10,475 24,710 24,199 56,392
# Bag lunches 4,366 6,102 6,280 5,872 6,800 8,700 11,980
Food Pantry

Description
DESK operates a weekly food pantry on Wednesday from 2:00 to 4:00 pm, where staff and volunteers distribute groceries. The food items available include canned and dry goods, fresh produce, and frozen meat when available. The program also makes available toiletries and hygiene products, as well as pet supplies.

Budget
$0.00

Category
Food, Agriculture & Nutrition, General/Other / Food Distribution

Population Served
At-Risk Populations / Unemployed, Underemployed, Dislocated / General/Unspecified

Program is linked to organization’s mission and strategy
Yes

Short Term Success
DESK’s program short term success is in it's ability to increase it's supply with demand. DESK offers free daily food to the food insecure of greater New Haven through a variety of food programs. These programs have grown as the need has grown. New programs have been implemented as the need increases with the target population. The Senior Program is an example of this. DESK rescues food from various sources this alone is a great short term success. This rescued food provides an almost endless variety & amount for DESK to provide to it's guests. This rescued food not only provides variety and good nutritional benefits but gives the DESK guests a slice of normal in their crazy worlds. Having a variety of food gives guests a sense of power through choice and they feel special in being able to select favorite foods.

Long Term Success
The ultimate change or long term success that results from these food programs is that the food insecure of greater New Haven can receive basic food in a consistent, safe and nutritious manner. DESK has taken great care to capacity build in operations throughout the last few years. DESK has renovated the kitchen providing commercial refrigerators, freezers, steamer, convection oven, gas oven and are furbished dishwasher that have directly helped to provide for the increase of food needed, it has increased the variety of food and delivery times. In addition, DESK has invested in staffs that are Chefs and have experience preparing foods for large numbers. These Chefs have also brought more variety & nutrition to all DESK's meals. In addition, DESK has partnered with many community partners that have been crucial in a variety of DESK operational & funding needs. Sustainability has also been a long term success for DESK. DESK has been recycling all recyclables since 2008. Operations also went from stryo foam plates & cups to reusable trays & cups that are washed daily. But by far the greatest long term success for DESK is it's 25 year record of consistency of service and ability to use it's resources to increase it's programs as needed.

Program Success Monitored By
DESK documents and monitors its programs with the following measures: # of weekly food bags, # of people served, demographics of people served, % increase weekly food bags, #volunteer/community service participation, increase & diversity of funding sources, donor data: # and type of donor #/% of new donors, % of donors that increase donations over time.
### Examples of Program Success

**Food Totals Served by DESK 2003-2010**

<table>
<thead>
<tr>
<th>Year</th>
<th>Evening meals served</th>
<th>Pantry food bags</th>
<th>Bag lunches</th>
</tr>
</thead>
<tbody>
<tr>
<td>2003</td>
<td>30,218</td>
<td>4,405</td>
<td>6,102</td>
</tr>
<tr>
<td>2004</td>
<td>44,406</td>
<td>5,787</td>
<td>6,280</td>
</tr>
<tr>
<td>2005</td>
<td>49,671</td>
<td>10,475</td>
<td>5,872</td>
</tr>
<tr>
<td>2006</td>
<td>78,016</td>
<td>24,710</td>
<td>6,800</td>
</tr>
<tr>
<td>2007</td>
<td>100,660</td>
<td>24,199</td>
<td>8,700</td>
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<tr>
<td>2008</td>
<td>101,963</td>
<td>56,392</td>
<td>11,980</td>
</tr>
<tr>
<td>2009</td>
<td>104,008</td>
<td>58,522</td>
<td>14,760</td>
</tr>
<tr>
<td>2010</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Senior Lunch Program

**Description**

Every Tuesday, DESK provides a hot lunch to low-income seniors at the East Shore Senior Center.

**Budget**

$10,000.00

**Category**

Food, Agriculture & Nutrition, General/Other / Meal Distribution

**Population Served**

Elderly and/or Disabled / At-Risk Populations /

**Program is linked to organization’s mission and strategy**

Yes

### Neighborhood Pantries

**Description**

Each summer, DESK offers groceries and other items through our Neighborhood Pantries. In the summer of 2019, DESK partnered with Elm City Communities (Housing Authority of New Haven) and the United Way of Greater New Haven to serve individuals and families with children at two sites in Fair Haven on a weekly basis.

**Budget**

$0.00

**Category**

Food, Agriculture & Nutrition, General/Other / Food Distribution

**Population Served**

Families / At-Risk Populations / Elderly and/or Disabled

**Program is linked to organization’s mission and strategy**

Yes

### Program Comments

**CEO Comments**

One of the most challenging parts of providing food assistance and services to people experiencing homelessness and living in poverty is accessing the information needed to improve our programs and better serve our clients. DESK’s programs are open to all, with a "come as you are" policy (and appropriate prerequisites for safety). Maintaining such low-barriers to service provision results in an inherent difficulty in collecting information that could help provide better services, such as household income and other services clients currently access. DESK has made important strides in the last year toward implementing revised strategies for the collection of programmatic metrics, as well as improving Quality Assurance and Performance Improvement efforts so as to provide the best possible service to our guest.
Leadership & Staff

CEO/Executive Director
Steve Werlin
Term Start
Feb 2017
Email
swerlin@deskct.org

Experience
Before joining DESK, Mr. Werlin was most recently part of the Development team at Columbus House, Inc., one of the largest service providers for people experiencing homelessness or at risk of homelessness in Connecticut. He also served as the President of the Board of Directors for FISH of Greater New Haven, Inc., another local food assistance agency. He co-chairs the Social Action Committee at Congregation Beth El-Keser Israel and has been on the Community Advisory Board for the Connecticut Public Broadcasting Network since 2012. He holds a terminal degree in Nonprofit Management from UConn, as well as a Ph.D. and M.A. from the University of North Carolina at Chapel Hill, and a B.A. from Tufts University.

Staff
Number of Full Time Staff 3
Number of Part Time Staff 2
Number of Volunteers 2500
Number of Contract Staff 1
Staff Retention Rate 100%

Staff Demographics - Ethnicity
African American/Black 1
Asian American/Pacific Islander 0
Caucasian 3
Hispanic/Latino 0
Native American/American Indian 0
Other 1

Staff Demographics - Gender
Male 3
Female 1
Unspecified 1

Plans & Policies
Organization has a Fundraising Plan? Yes
Organization has a Strategic Plan? Under Development
Management Succession Plan? Yes
Organization Policy and Procedures Yes
Nondiscrimination Policy Yes
Whistleblower Policy Yes
Document Destruction Policy Yes

Former CEOs and Terms

<table>
<thead>
<tr>
<th>Name</th>
<th>Term</th>
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<tbody>
<tr>
<td>Diana Mane Richter Ph.D.</td>
<td>0 - Apr 2015</td>
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Senior Staff

- **Meagan Howard**
  - Title: Kitchen Manager

- **Evan Serio**
  - Title: Program Manager

Formal Evaluations

<table>
<thead>
<tr>
<th>Evaluation</th>
<th>Frequency</th>
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<tbody>
<tr>
<td>CEO Formal Evaluation</td>
<td>Yes</td>
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<tr>
<td>CEO/Executive Formal Evaluation Frequency</td>
<td>Annually</td>
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<tr>
<td>Senior Management Formal Evaluation</td>
<td>Yes</td>
</tr>
<tr>
<td>Senior Management Formal Evaluation Frequency</td>
<td>Annually</td>
</tr>
<tr>
<td>Non Management Formal Evaluation</td>
<td>Yes</td>
</tr>
<tr>
<td>Non Management Formal Evaluation Frequency</td>
<td>Annually</td>
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Collaborations

DESK partners with the following organizations who provide financial, in-kind, and/or volunteer support: Community Foundation for Greater New Haven, United Way of Greater New Haven, Center Church on the Green, Tariq Farid Foundation, New Alliance Foundation, Yale Dining Services, Connecticut Food Bank, City of New Haven, New Haven County Bar Association, Yale Hunger & Homelessness Action Project, Yale School of Nursing, Yale Farm, People's United Bank, Citizens Bank, Wells Fargo Bank, Trinity Church, United Church on the Green, Joseph A. Silfka Center for Jewish Life at Yale, Omni Hotel, BJ’s Wholesale Club, Olive Garden, North Haven Lobster, North Haven Target, North Haven Pepperidge Farms, Blue State Coffee, Chabaso Bakery, The Elks, Lodge #25, Greater New Haven Chamber of Commerce, Common Ground School, Foote School, SchoolHamden Hall, New Haven Korean Church, Temple Beth Shalom St. Marten DePorres Academy, Sound School, City Seed, Massaro Farms, Starbucks, Coffee Subway, Stop & Shop, East Haven Benevolent and Protective Order of Elks Lodge #25, Congregation Beth El-Keser Israel First & Summerfield, Wiggin & Dana, North Haven Congregational Church, "Ladies Born in the 80s" Meet Up Cosmopolitan Lodge, Congregation B’nai Jacob Silat, Turnbridge Chapel, Haven Or Shalom, UCC Southbury, TJ Maxx, East Haven, US Attorney’s Office, Squash Haven, TPS, and many others!

Affiliations
Affiliation | Year
--- | ---
Greater New Haven Chamber of Commerce | 2003
United Way of Greater New Haven | 1989

Comments

**CEO Comments**
Downtown Evening Soup Kitchen balances its grassroots culture as a volunteer-driven program with an increasingly professional administration. While our primary mission is to meet the needs of our clients, we maintain that DESK, as a nonprofit entity, is answerable to the community at-large. Our responsibilities therefore extend also to proper governance, fair employment, donor and volunteer rights, and a culture of transparency and openness.
Board & Governance

Board Chair
Scott McLean PhD

Company Affiliation
Quinnipiac University

Term
July 2019 to June 2022

Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
</tr>
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<tbody>
<tr>
<td>Letticia Brown-Gambino LPC</td>
<td></td>
</tr>
<tr>
<td>Natalie Judd</td>
<td>Big Voice Communications</td>
</tr>
<tr>
<td>Jill LaBrack</td>
<td></td>
</tr>
<tr>
<td>Tim Opstrup</td>
<td>Yale University</td>
</tr>
<tr>
<td>Prerna Rao Esq.</td>
<td>Rao Legal, LLC</td>
</tr>
<tr>
<td>Kaitlyn Sabin</td>
<td>Teach for America</td>
</tr>
<tr>
<td>Laurie Scheiner MD</td>
<td></td>
</tr>
<tr>
<td>Daniel Scholfield Esq.</td>
<td></td>
</tr>
<tr>
<td>Willemijn Van Deursen</td>
<td>Yale Community Kitchen</td>
</tr>
<tr>
<td>Maurice Ware</td>
<td>Yale Community Kitchen</td>
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</table>

Board Demographics - Ethnicity

<table>
<thead>
<tr>
<th>Ethnicity</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American/Black</td>
<td>2</td>
</tr>
<tr>
<td>Asian American/Pacific Islander</td>
<td>1</td>
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<tr>
<td>Caucasian</td>
<td>7</td>
</tr>
<tr>
<td>Hispanic/Latino</td>
<td>0</td>
</tr>
<tr>
<td>Native American/American Indian</td>
<td>0</td>
</tr>
<tr>
<td>Other</td>
<td>1 0</td>
</tr>
</tbody>
</table>

Board Demographics - Gender

<table>
<thead>
<tr>
<th>Gender</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td>5</td>
</tr>
<tr>
<td>Female</td>
<td>6</td>
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Governance

<table>
<thead>
<tr>
<th>Governance</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board Term Lengths</td>
<td>3</td>
</tr>
<tr>
<td>Board Term Limits</td>
<td>3</td>
</tr>
<tr>
<td>Board Meeting Attendance %</td>
<td>90%</td>
</tr>
<tr>
<td>Number of Full Board Meetings Annually</td>
<td>12</td>
</tr>
</tbody>
</table>
Written Board Selection Criteria: Yes
Written Conflict of Interest Policy: Yes
Percentage Making Monetary Contributions: 100%
Percentage Making In-Kind Contributions: 90%
Constituency Includes Client Representation: Yes

Youth Board Members

Additional Boards: Youth Board Members

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
<th>Status</th>
</tr>
</thead>
</table>

Standing Committees

- Executive
- Nominating
- Development / Fund Development / Fund Raising / Grant Writing / Major Gifts
- Finance
- Program / Program Planning
- Building

CEO Comments

Downtown Evening Soup Kitchen relies on the strength of the community that created it. Since the 1980s, DESK has been a civic institution for people in need. Guests come from all backgrounds each night, enjoying warmth, nutritious meals, and the company of friends -- both old and new. Our volunteer corps is just as diverse, emanating from every corner of Greater New Haven and beyond, but all with a common desire to be part of something greater than themselves. Our small but passionate staff works tirelessly to ensure that doors are open, bellies are full, and smiles are on everyone's face. Steve Werlin, Executive Director
Financials

Fiscal Year Start
July 01 2019

Fiscal Year End
June 30 2020

Projected Revenue
$659,960.00

Projected Expenses
$652,738.00

Spending Policy
N/A

Detailed Financials

Prior Three Years Total Revenue and Expense Totals Chart

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$400,151</td>
<td>$100,238</td>
<td>$171,560</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$301,574</td>
<td>$76,638</td>
<td>$143,804</td>
</tr>
</tbody>
</table>

Prior Three Years Assets and Liabilities Chart

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Assets</td>
<td>$253,600</td>
<td>$155,247</td>
<td>$130,667</td>
</tr>
<tr>
<td>Current Assets</td>
<td>$238,414</td>
<td>$138,108</td>
<td>$112,208</td>
</tr>
<tr>
<td>Long-Term Liabilities</td>
<td>$0</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$773</td>
<td>$997</td>
<td>$17</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>$252,827</td>
<td>$154,250</td>
<td>$130,650</td>
</tr>
</tbody>
</table>

Prior Three Years Top Three Funding Sources

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Top Funding Source &amp; Dollar Amount</td>
<td>CT Food Bank $30,319</td>
<td>--</td>
<td>The Community Foundation for Greater New Haven $7,500</td>
</tr>
<tr>
<td>Second Highest Funding Source &amp; Dollar Amount</td>
<td>The Community Foundation for Greater New Haven $30,000</td>
<td>--</td>
<td>William Graustein $5,000</td>
</tr>
<tr>
<td>Third Highest Funding Source &amp; Dollar Amount</td>
<td>NewAlliance Foundation $10,000</td>
<td>--</td>
<td>EFSP United Way of Greater New Haven $7,800</td>
</tr>
</tbody>
</table>

Solvency

Short Term Solvency

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Ratio: Current Assets/Current Liabilities</td>
<td>308.43</td>
<td>138.52</td>
<td>6600.47</td>
</tr>
</tbody>
</table>

Long Term Solvency

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>2018</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-Term Liabilities/Total Assets</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>
Current in a Capital Campaign?
No

Capital Campaign Anticipated in Next 5 Years?
Yes

Comments

CEO Comments
DESK’s revenue strategy is based on a diversified stream of sources designed to protect the organization's solvency in the event of economic downturn, political tides, or other unanticipated gaps. All budgets, monthly balances, cash flow statements, and financial policies are maintained by a contracted bookkeeper in consultation with the Executive Director, reviewed by the Board Treasurer, overseen by the Board Finance Committee, and approved by the full Board of Directors. Two major changes to our financial record-keeping in recent years are worth noting: First, Fiscal Year 2017 was a "part-year" because we changed our FY end-date from December 31 to June 30, so as to align more closely with funding entities and partnering organizations. Second, in FY18, DESK began quantifying more accurately and including in our budget all in-kind revenue and expenses. This includes food, supplies, volunteer hours, and rent/utilities. The IRS only includes a portion of this for the Form 990, so a discrepancy may appear between total figures on DESK's operating budget/P&L and figures that appear subsequently on the corresponding Form 990.

Foundation Staff Comments
This profile, including the financial summaries prepared and submitted by the organization based on its own independent and/or internal audit processes and regulatory submissions, has been read by the Foundation. Financial information is inputted by Foundation staff directly from the organization's IRS Form 990, audited financial statements or other financial documents approved by the nonprofit's board. The Foundation has not audited the organization's financial statements or tax filings, and makes no representations or warranties thereon. The Community Foundation is continuing to receive information submitted by the organization and may periodically update the organization's profile to reflect the most current financial and other information available. The organization has completed the fields required by The Community Foundation and updated their profile in the last year. To see if the organization has received a competitive grant from The Community Foundation in the last five years, please go to the General Information Tab of the profile.